



JOB DESCRIPTION

Regional Manager (Latin American Countries)

Reports to: Chief Program Officer

Department: Education

About Pratham International

Pratham International (PI) is a US 501(c)(3) established to support learning innovations for children and youth in contexts across the globe. Our mission is supporting every child in school and learning well and equipping youth for their entry into the world of work and earning. Pratham Education Foundation has developed several innovative and evidence-based programs that are being implemented in India such as Teaching at the Right Level (TaRL) and Annual Status of Education Report (ASER). PI enables the adaptation and spread of such proven and scalable solutions through programming and technical assistance tailored to local country contexts.

Role Summary

The Regional Manager for Latin America will be a key member of the Education team, responsible for overseeing the implementation and expansion of PI's programs in foundational education in the region. This role focuses on delivering the longer-term goals for the region, securing resources, and establishing partnerships to amplify impact. It involves a combination of program leadership, partnership building, and stakeholder engagement to ensure the effective delivery and scaling of our work.

Key Responsibilities

1. Program Leadership & delivery

- Design and lead scalable programs for foundational learning in partnerships with local NGOs, governments, etc.
- Collaborate with PI and other global experts to develop innovative tools, frameworks, methodologies, etc. that support programs in the region.

- Provide in-depth guidance to the regional team to ensure alignment with broader organizational goals.
- Oversee the integration of digital tools and technologies to enhance program effectiveness.

2. Organizational planning, operations & management

- Oversee the annual planning process for the Regional team in partnership with PI's global Leadership team, aligning efforts with PI's broader mission.
- Manage operations for the region, including financial planning, budgeting & reporting, resource allocation & staffing.

3. Regional advocacy & representation

- Represent PI in education forums, influencing policies and practices to prioritize foundational education programs in the region.
- Publish thought leadership pieces (e.g., white papers, op-eds) in collaboration with academic and policy experts.
- Support in building PI's global brand by showcasing its innovative approaches and field results from Latin America.

4. Strategic Partnerships & Resource Mobilization

- Cultivate relationships with high-profile donors, philanthropic organisations, and government leaders.
- Support the Programme team in securing multi-year funding commitments to ensure sustainability and long-term impact.
- Negotiate strategic partnerships that expand PI's reach and enhance program scalability.

5. Monitoring & Evaluation

- Partner with the PI global team to implement robust measurement frameworks to evaluate successes and document learnings from education programs in the region.
- Support PI to disseminate findings from programming in the region to influence global education discourse and practices at all levels.

6. Team Leadership & Organizational Culture

- Mentor team members and foster professional development across teams in the region.
- Drive a culture of inclusivity, innovation, and professional growth within the organisation.
- Facilitate a culture of inclusion and collaboration while balancing accountability and creativity within the regional team.

Qualifications & Experience

- Master's degree in education, leadership, or a related field.
- Native Spanish proficiency and excellent English skills. Strong Portuguese language skills are desired but not necessary.
- 7+ years of professional experience, including leadership roles in education or international development.
- Proven experience in organising and leading high-level workshops, conferences, and webinars.
- Strong public speaking, networking, and leadership skills.
- Expertise in scaling developmental programs and managing multi-stakeholder partnerships is desirable.
- Willingness to travel as needed to India, including to field locations for capacity building and engagement with the broader Pratham network
- Openness to travel and represent PI on international platforms.

This position's seniority is flexible, and we're open to pegging it at either a Manager or Senior Manager level based on your experience and leadership capabilities. Also, we believe that the perfect candidate for this role may not tick every box. If this role interests you, we encourage you to apply even if you don't meet all the criteria or aren't sure of your exact role fit. Please lean toward submitting your application if you're excited about this position.

Employment Details

- Vacancy: 1
- Contract type: Full-time
- Expected Start Date: As soon as possible
- Work format:
 - o PI is seeking candidates based in the city hosting PI's Regional Hub, likely Bogota.
 - o The role requires flexible working conditions, including a remote work setup with frequent travel within the country and region.
 - o Note: These expectations may evolve once a physical office is established in a country.

To Apply

Please email your CV and cover letter to education@prathaminternational.org with the subject title 'LAC Regional Manager' by **30th June 2025**. Shortlisted Candidates will be contacted for next steps.

Pratham International is an equal-opportunity employer and encourages people from diverse backgrounds to apply for positions within our organization.